

ASS_ERP_Selection

Get closer to your customers



Situation and Challenge

For every midsize enterprise selection and implementation of an appropriate integrated IT solution are success factors that quickly become more and more important.

To select the appropriate software, the following important aspects should be considered:

- Your customers need to be contented with your processes, products and performance
- Only contented employees make your clients contented.
- Only lived processes are effective on the inside and on the outside.
- It is not "process follows IT", but "IT follows process".
- Data quality is more important than IT functionality.
- Process-oriented knowledge management is one of the most important instruments for staff development

Process consulting as basis for successful IT use

As the success of a midsize enterprise is mostly based on its daily ability to successfully operate its complex development, production, acquisition, sales and service processes with few human resources, the implementation of an IT project forms an enormous challenge for the employees and for the business processes, besides the necessary investments. But you will benefit from tackling the challenge, if you want to improve

- The quality and the cycle time of your processes,
- The productivity and the "cycle time" of your employees

Many successful projects have taught us which challenges and tasks midsize enterprises are confronted with. We are experienced and we have the methodical competence to compile your specific demands to a new IT solution on the basis of your business processes and product structures, and to align your demands to the software products on offer. We support your project from the process analysis to the decision for a new IT solution and, on your request, further to the successful implementation of the new software. We also offer continuous "aftercare" and improvement of your processes and IT application on the basis of already-implemented software solutions.

MMB

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The Building blocks of the ASS.TEC concept

1. Service Package "Process-oriented Organization and Information Management"

- Analysis of the business processes and the IT requirements of processes and products

2. Service Package "Process-oriented Software Selection"

- Creation of a process-based submission
- Benchmarking of offers and offerers
- Fixation of the contract volume

3. Service Package "Process-oriented Implementation of ERP solutions"

- Quality assurance and controlling of the introduction project
- Project management for the selection stage and the introduction project

4. Service Package "KVP of the productive ERP system"

- Monitoring of the continuous improvement process after production start-up

You can choose any of the packages on the basis of your individual business situation.

Analysis of the Business Processes and IT Requirements of Processes and Products

The starting point is the analysis of the business processes and the product portfolio of an enterprise. The ERP requirements are detected in workshops together with process owners and involved persons on the basis of the business processes:

- Which information do you need to collect, process, archive and provide and to which end?
- How up-to-date, comprehensive, exact and flexibly accessible do your business information need do be?
- How fast and easy do collection, processing and access to your business information need to be?

To answer these questions, we analyze and document your processes and products applying established check lists and leading tools.

As many of the workshop participants will be the key users of the software later on, the consistency of the whole selection and introduction project is provided for.



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